

EXAMINING RBC'S FRAUD DETECTION PROCESS

REIMAGING RBC'S MOBILE BANKING APP



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It's 2023, and legacy banks are adopting new ways to attract customers.



 \rightarrow 2

Number of tasks to complete.

 \rightarrow 2

Bank accounts to choose from.

→ \$350

Sign on bonus from RBC.

 \rightarrow 4

iPad colours to choose from.



RBC WELCOME OFFER

Get the new iPad when you switch to RBC¹.

Choose from 4 colours

Open an eligible RBC bank account1.

💍 Offer Ends July 31, 2023. Conditions apply

Open Signature No Limit Account

RBC offered a very enticing promotion: getting a free iPad when you switched to them. The T&C are very clear, and there is an option to open your account online.



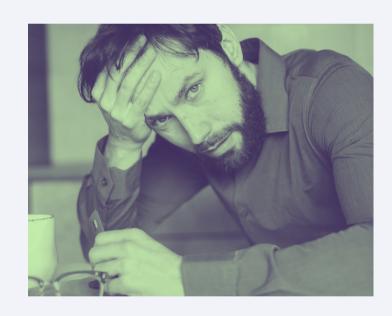
PROBLEM

FRAUD FACTORS

According to reports, fraud has increased in Canada, with phishing, smishing, fishing, investment scams, and romance and online scams being the most common types of fraud activities.







218%

Increase in digital fraud attempts against financial service companies (2021).

\$530m 43%

Canadian Anti-Fraud Centre received fraud and cybercrime reports in victim losses (2022).

Canadians have knowingly been victims of fraud or scams in their lifetimes.

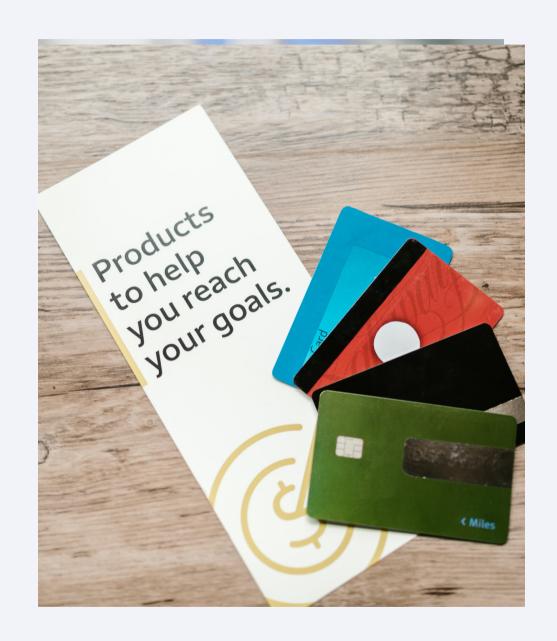




LEGACY BANKS NEED TO DO BETTER. THE CURRENT INFRASTRUCTURE IS BROKEN.

I was part of an ambitious project to redesign RBC's fraud verification process for its mobile banking app experience.





DIGITAL PRODUCTS

Better integration

A MORE ACCESSIBLE PROCESS

Our goal for this project was to create a process matching RBC's core values:

Client first, collaboration,
accountability, diversity and inclusion, and integrity.





UX TEAM

 (\rightarrow)

01



02



03

DESIGNER

Makes product or service usable, enjoyable, and accessible.

WRITER

Creates copy for apps, websites, and other digital products that help users navigate the product.

PROGRAM MANAGER

Oversee the long-term achievement of strategic goals





UXTEAM

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04



05



06

RESEARCHER

Systematically study target users to collect and analyze data that will help inform the product design process.

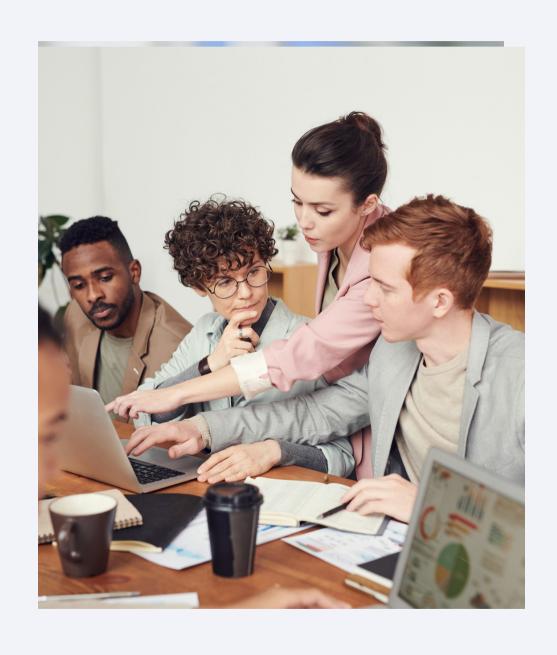
PRODUCT MANAGERS

Sits at the intersection of business, tech and design while ensuring what is being done to serve the needs of customers makes business sense

DEVELOPER

Builds out the prototype to look and function as closely to the real application as possible.





MY ROLE

I lead the content design (UX Writer) for this project from May 2023. I expect the project to be completed by August 2023. This is not going to be a complete overhaul. Rather, the intent is to find a simple solution for RBC's existing fraud detection process.

SAFRA DUCREAY

Content Designer



TIMELINE

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MAY

PHASE 01

Organize the project.

 \rightarrow

JUNE

PHASE 02

Determine the deliverables.

 (\rightarrow)

JULY

PHASE 03

Design sprint

 (\rightarrow)

AUGUST

PHASE 04

Execute.





*DESIGN THINKING

 (\rightarrow)

01

 (\rightarrow)

02



03

DISCOVERY

The preliminary phase involves researching the problem space, framing the problemto be solved, and gathering enough evidence and initial direction on what to do next.

EMPATHIZE

Research what your users do, say, think, and feel.

DEFINE

Combine all your research and observe where your users' problems exist. In pinpointing your users' needs, begin to highlight opportunities for innovation.





*DESIGN THINKING

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04



05



06

IDEATE

Brainstorm a range of crazy, creative ideas that address the unmet user needs identified in the define phase.

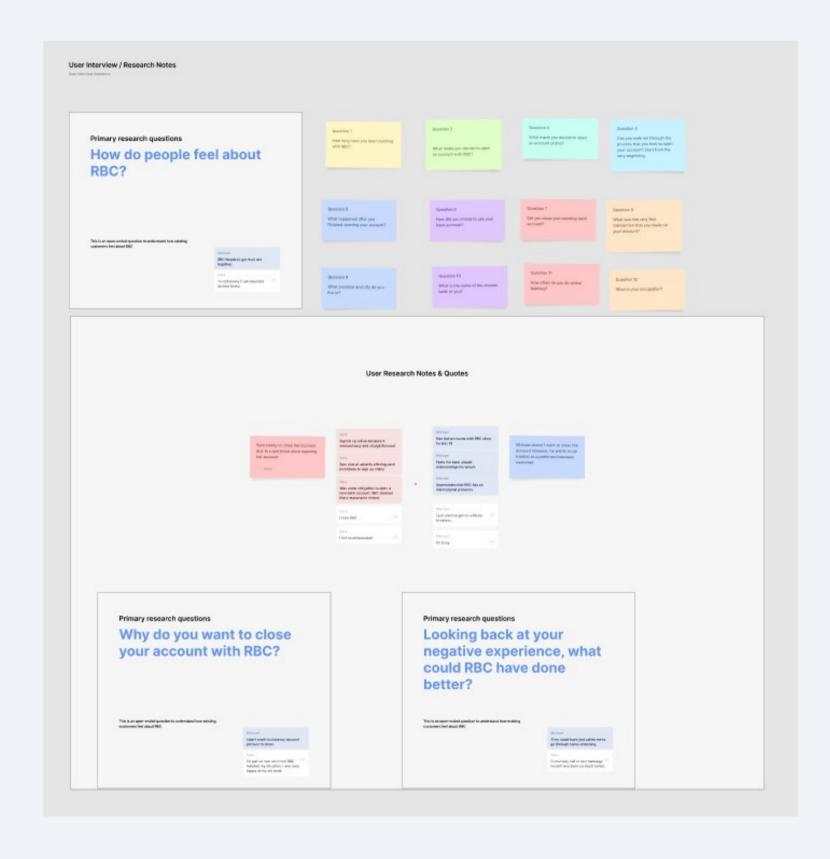
PROTOTYPE

Build real, tactile representations for a subset of your ideas.

TEST

Return to your users for feedback.

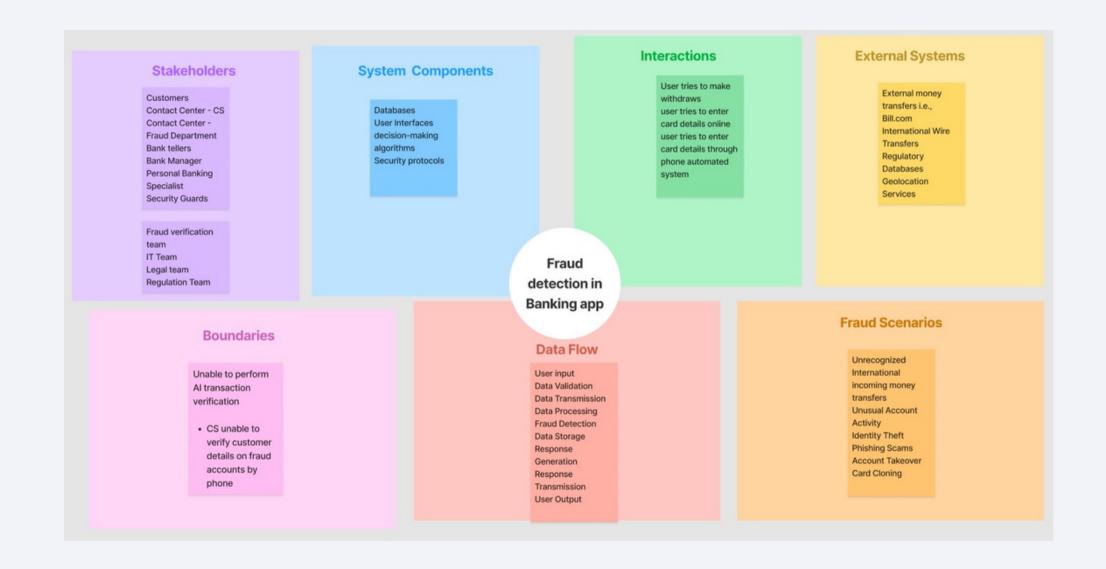




USER INTERVIEWS

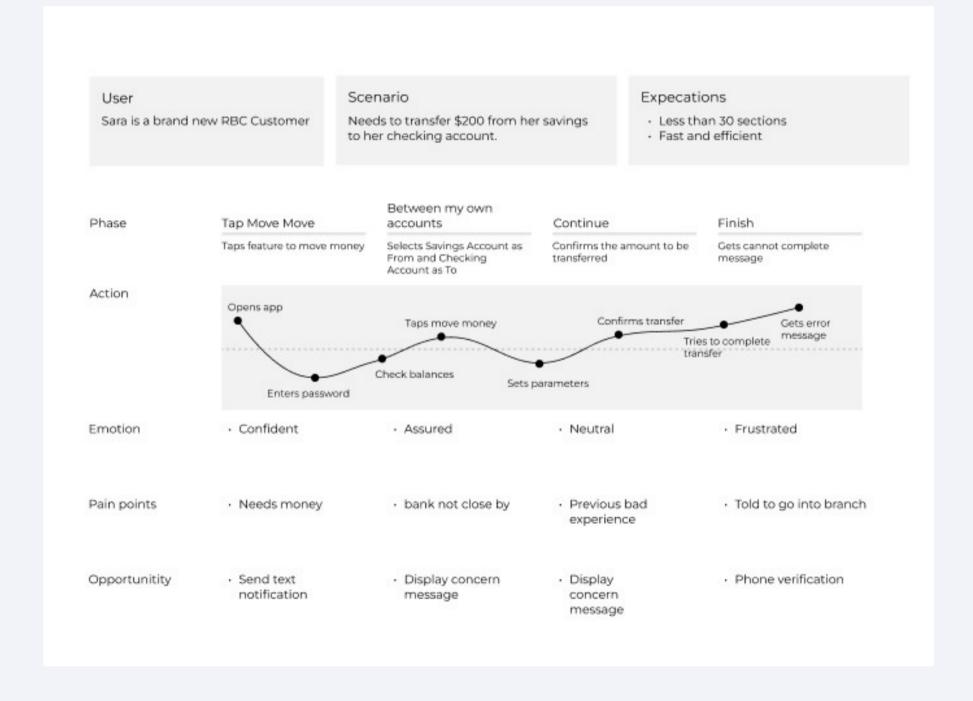






CONTEXT MAPPING



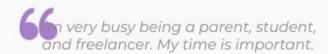


CUSTOMER JOURNEY MAPPING









ABOUT

Sara is a single parent living in Toronto. She's studying nursing at Athabasca University. She has two children, Tyler, 6, and Lindsey, 4. She lives in a two-bedroom apartment in downtown Toronto.

Her apartment is very expensive, however, she has lived in the apartment since 2010, so she only pays \$1,800 a month plus utilities. She works full-time as a Personal Support Worker while going to school. She completed a PSW certification however, it doesn't pay that well, so she's getting her degree. To supplement her income, she started a virtual consulting business to clients in her parent's home country.

GOALS

- Upgrading her skills by obtaining her degree.
- Recently decided to supplement her
 income by starting a virtual consulting business for overseas clients.
- Focused on building a stable life her herself and her children.

FRUSTRATIONS

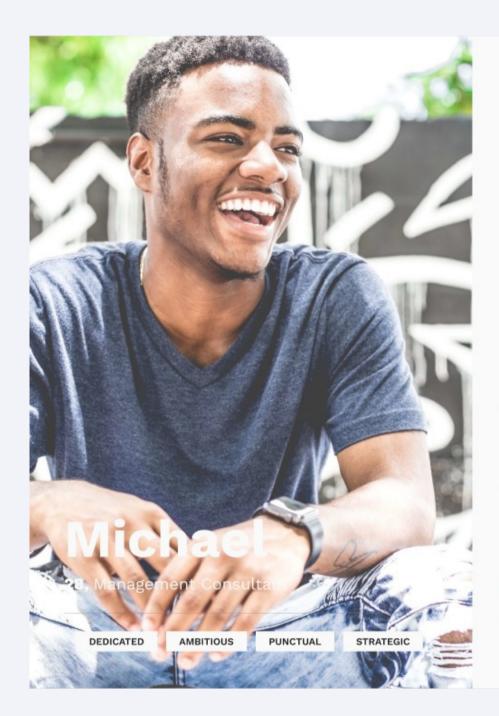
- · Newly divorced and has to incur a lot of debt.
- Has not been able to grow her finances as she initially hoped.
- · Has had trouble accessing bank loans and mortgages.

USER PERSONA

"SARA"









ABOUT

Michael is a Management Consultant living in Toronto. The MBA grad is preparing to leave his full-time job at a major firm to start his own consultant gig. He's taken a huge interest in helping businesses in emerging markets (Africa, APAC, LATAM, etc) build agile teams and organizational change management.

He's very exciting because he's been getting a lot of interest in his business, and he's very excited to go solo. He's been doing a lot of research on the top banks in Canada because he wants to expand his business.

GOALS

- Build clients through cold outreach and networking.
- Gathering resources to build a solid business plan.
- Seriously considering establishing his business in America.

FRUSTRATIONS

- Canadian banks can be very restricting.
- Feels there is a tight restriction on building wealth in
- · Eager to expand his business to international markets.

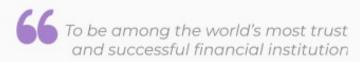
USER PERSONA

"MICHAEL"









ABOUT

"The most significant corporations, institutional investors, asset managers, private equity firms, and governments around the globe recognize RBC Capital Markets as an innovative, trusted partner with an in-depth expertise in capital markets, banking, and finance. We are well-established in the largest, most mature capital markets across North America, Europe, and the Asia Pacific region, which collectively encompasses 81% of the global investment banking fee pool."

GOALS

- Client First: We will always earn the right to be our clients' first choice
- Diversity & Inclusion: We embrace diversity for innovation and growth
- Integrity: We hold ourselves to the highest standards to build trust
- · Collaboration: We win as One RBC
- Accountability: We take ownership for
- personal and collective high performance

FRUSTRATIONS

- · Fraud activity on the rise in Canada
- · Not enough customer facing staff to answer queries
- AI framework a lot more complex to implement

USER PERSONA





HEAR

She hears an automated

voice telling them to enter

their bank account

information.

EMPATHIZE

THINK & FEEL

Raised voice, stomping foot, crying

Angry



SEE

Sara is being flagged because she is receiving incoming deposits for less than \$2,000 into her account

"I'm incredibly frustrated. I can't even access my own money."

SAY & DO

PAIN

She fears she will have to go through the same process every time she works with new clients.

GAIN

She would like to have a respectful and trustworthy relationship with their bank long term.



HEAR

They hear an automated

voice telling them to enter

their bank account

information.

EMPATHIZE

THINK & FEEL

Aloof, disassociated Fed-up



"I'm trying to start a business and RBC is one of the better banks to do business with."

SAY & DO

SEE

Michael has been making a lot of international transactions in their business account, and it is constantly getting flagged and frozen.

PAIN

He is trying to build his business but is worried that the influx of transactions into his account will cause issues.

GAIN

Michael is trying to build his business.





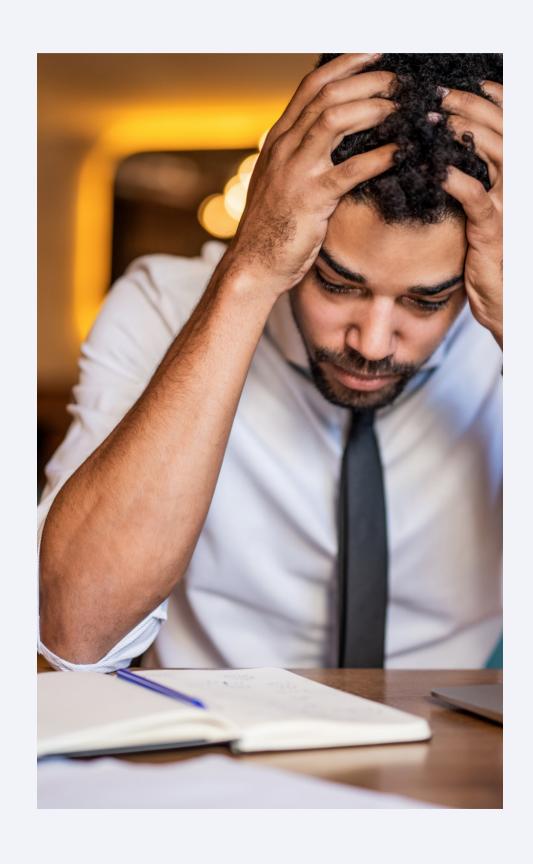




Introduce a new method to reduce false positives in banking anti-fraud systems by using rule induction in distributed tree-based machine learning models, such as Decision Tree, Random Forest, and Gradient Boosting.

Financial institutions can minimize fraud by understanding typical transaction patterns and distinguishing between regular behaviour changes and potential fraud. The future of this technology involves machine learning and real-time data processing, improving the ability to make crucial decisions promptly while anticipating and understanding changes in customers' behaviour.

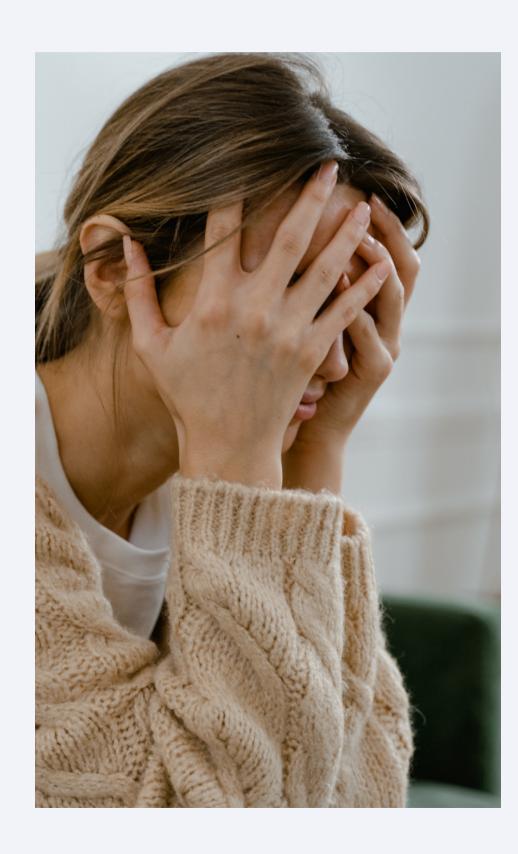




BUT IS IT FEASIBLE?



PROBLEM STATEMENT



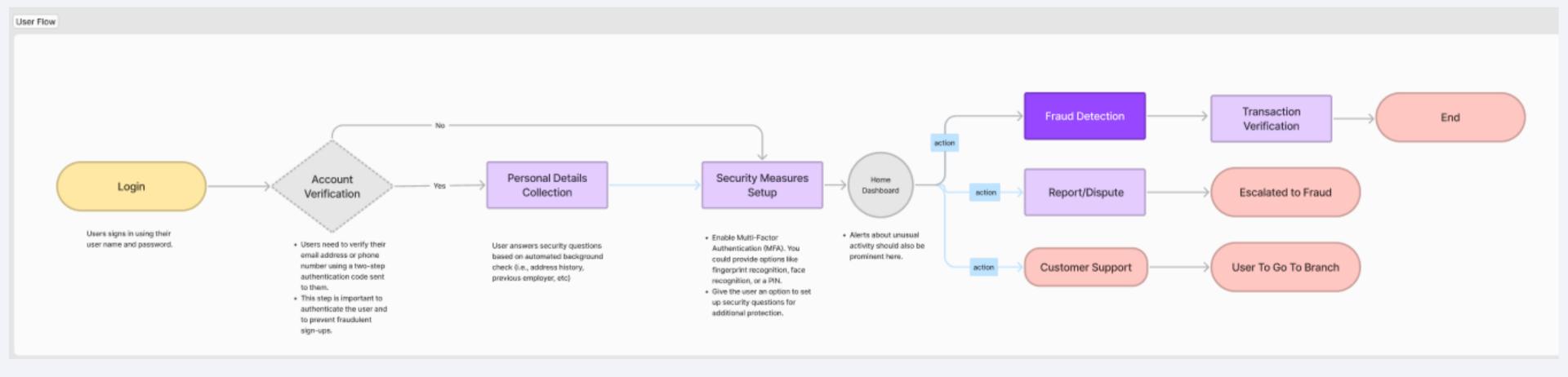
As I started to plan out the process, I started to think about how this would actually come together in the real world.

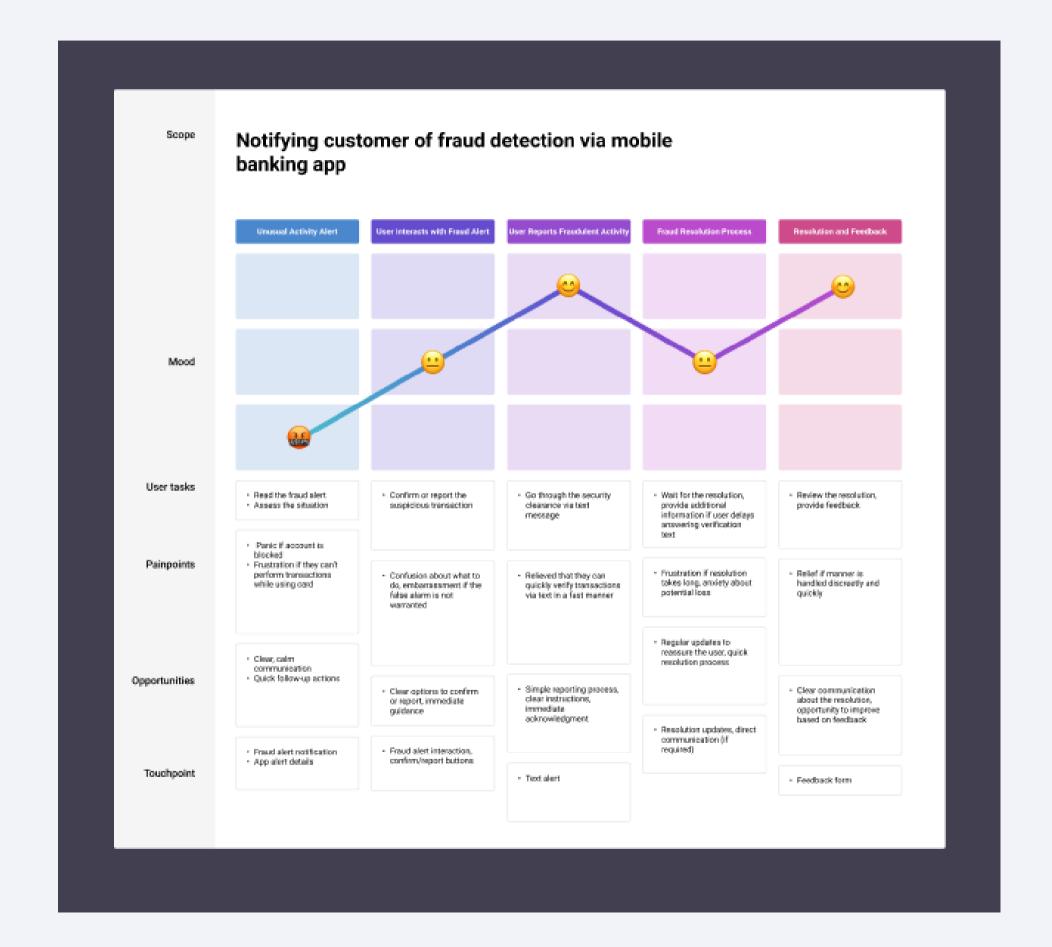
My initial problem was based on emotion.

Once I was able to remove negative emotions, I had to ask myself honest questions, "Does RBC actually have the architecture to implement a more streamlined solution around fraud?"

Nonetheless, I started to strip the process down and think about how to really implement the solution.

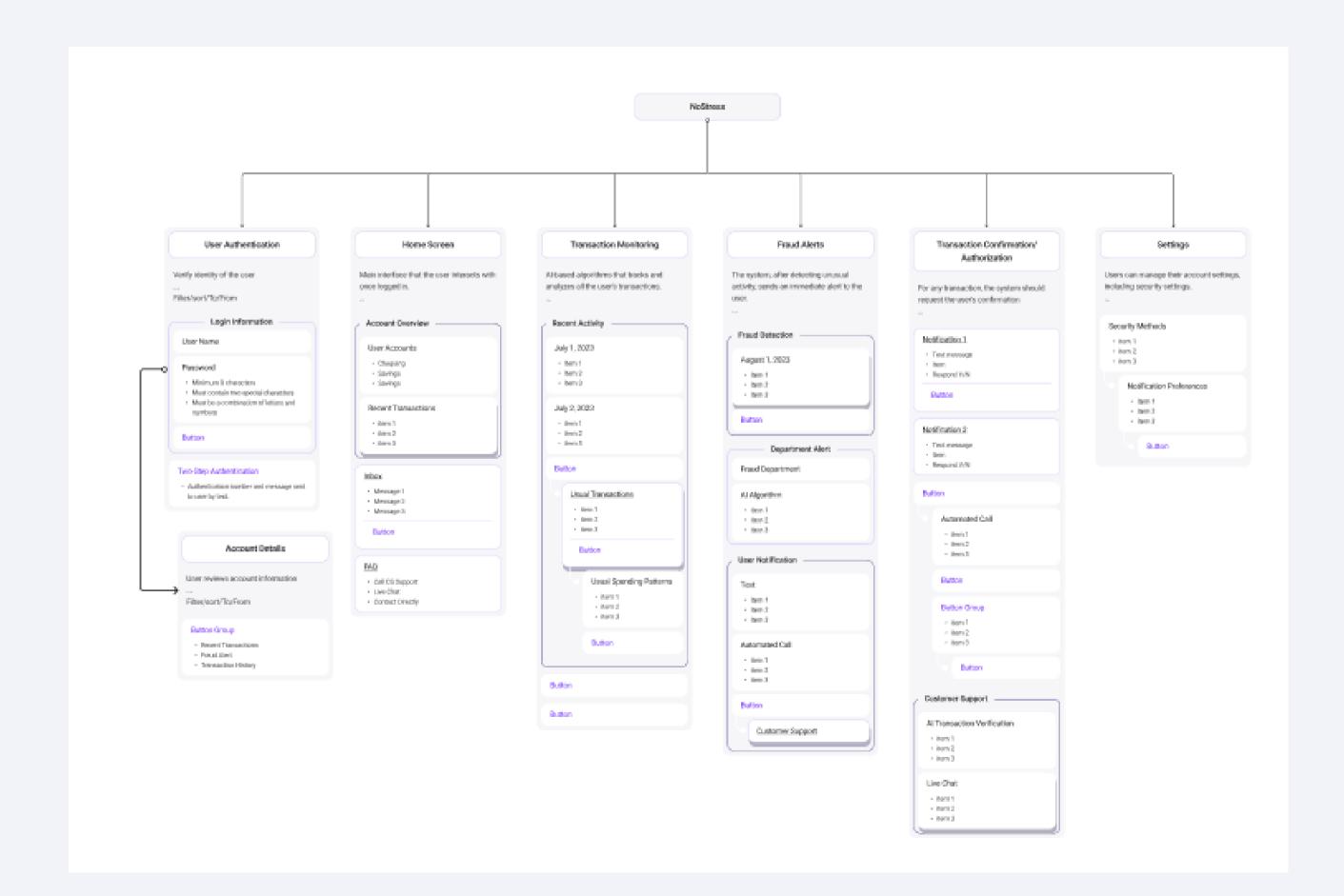
USER FLOW





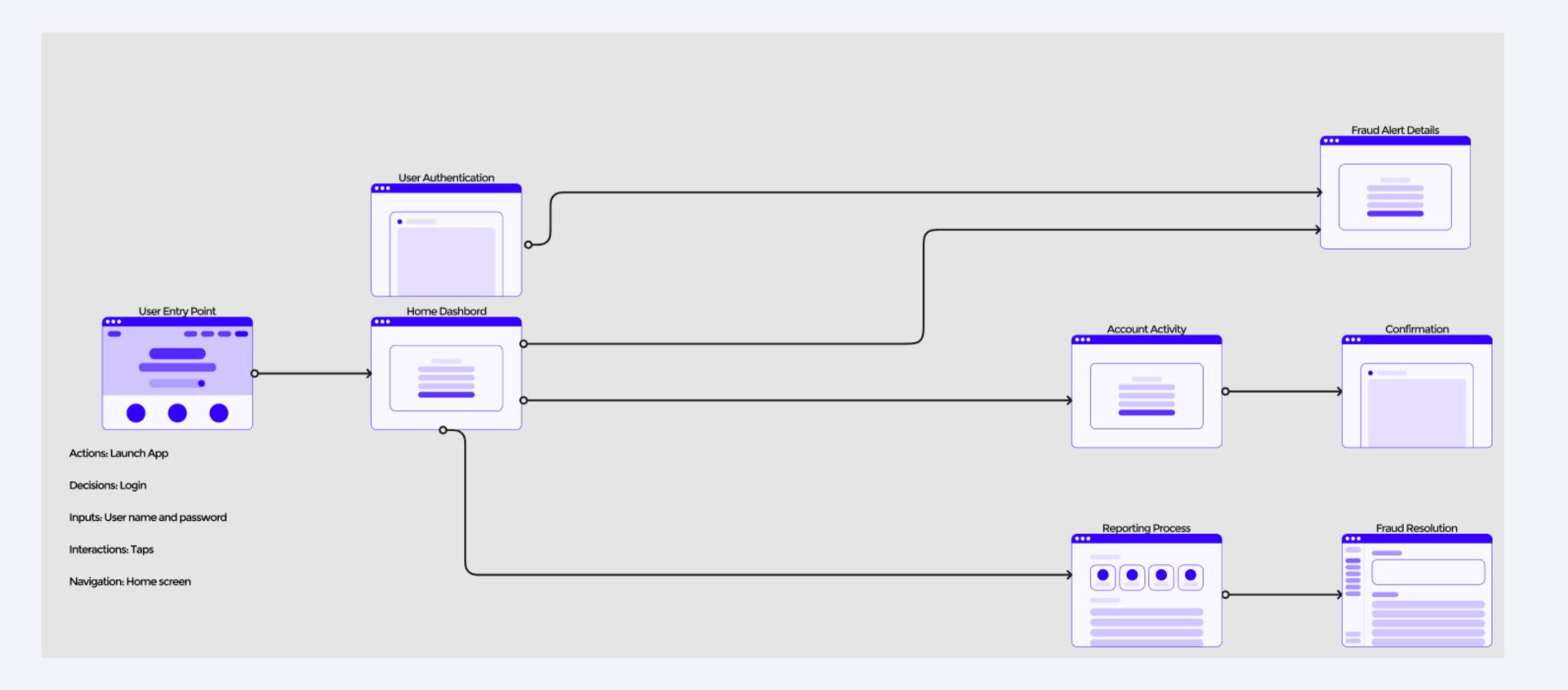


INFORMATION ARCHITECTURE



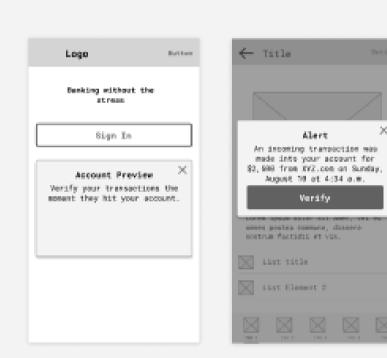


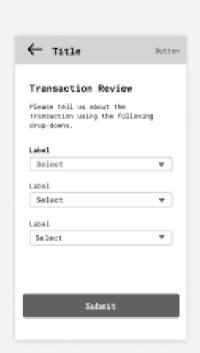






LOW FIDELITY MOCKUPS

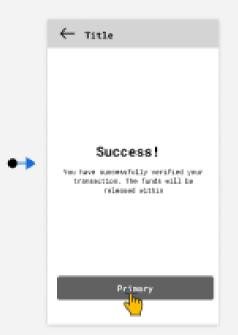
















As I gathered more research, I realized this wasn't about reinventing the wheel. Creating a new app or Introducing a third-party app is not the solution. Instead, introducing a new process inside RBC's current infrastructure made more sense.

RBC's current process for dealing with fraud and false red flags is convoluted and frustrating. However, it is still a bank that has been in operation for 159 years.

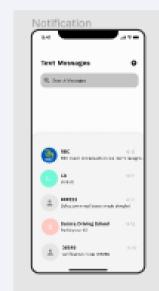
RBC's primary target audience is white men at least 40. The bank has an established customer base and may not need a third-party app to help them with their banking.

Additionally, the bank generates over \$49 billion in revenue, offering several services besides commercial banking.

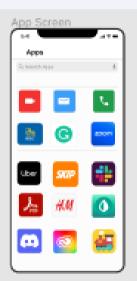
Having said that, I felt the best approach was to focus on a simple, seamless process the bank should use when handling "suspicious activity on a customer's account.

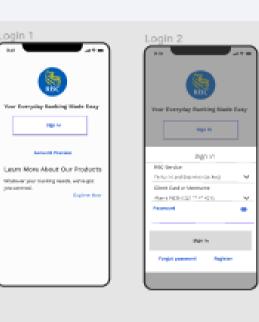


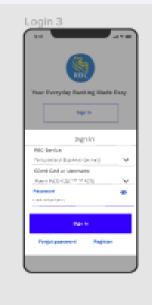
HIGH FIDELITY MOCKUPS

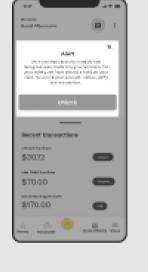


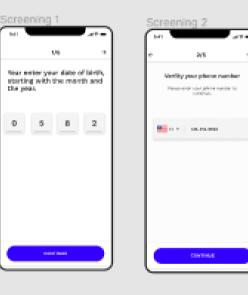












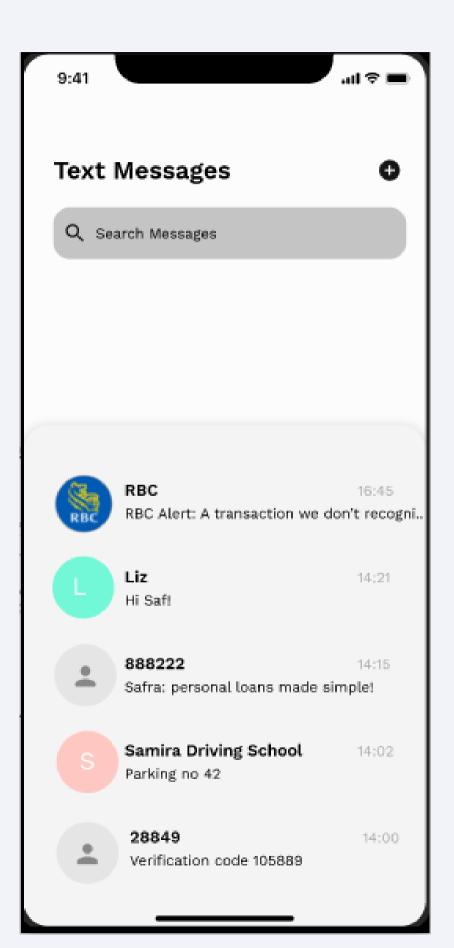








FINAL MOCKUP



*Click here to view.









In addition to red flags, I had also come to learn that even if you deposit a certified cheque from the Government of Canada into your account, RBC will still place a five-day hold. Regarding their fraud detection and security processes, ongoing issues remain to work through.

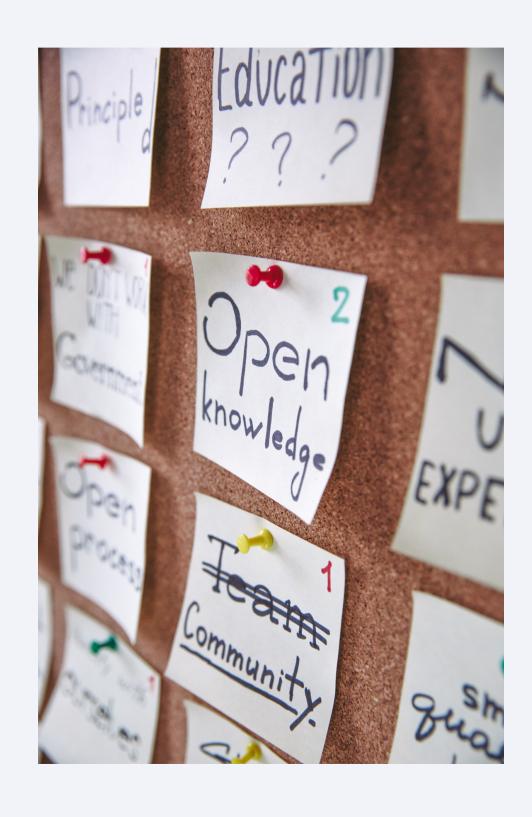
As pointed out in RBC's customer persona, its core values are:

- Client First: We will always earn the right to be our clients' first choice
- Collaboration: We win as One RBC
- Accountability: We take ownership of personal and collective high performance
- Diversity & Inclusion: We embrace diversity for innovation and growth
- Integrity: We hold ourselves to the highest standards to build trust

Unfortunately, their core values do not align with their current information architecture. They still seem quite comfortable using very rigid, outdated processes.

The solution that I would implement is a small step towards making the client feel they come first and that RBC is empathetic to different experiences. While I do believe they will have to change their process as younger, more dynamic competitors enter the market, there needs to be stronger advocacy for users in their existing framework.





SOURCES

Fraud is too Common in Canada: Nearly Half (43%) of Canadians Have Knowingly Been Victimized by Fraud or Scams in their Lifetime. <u>Ipsos</u>

Fraud Prevention Month 2023: Fraud losses in Canada reach another historic level. RCMP

Financial Services Digital Fraud Attempts in Canada Rise 218%. <u>TransUnion</u>

Ways to protect yourself from common frauds and scams. <u>TD</u>

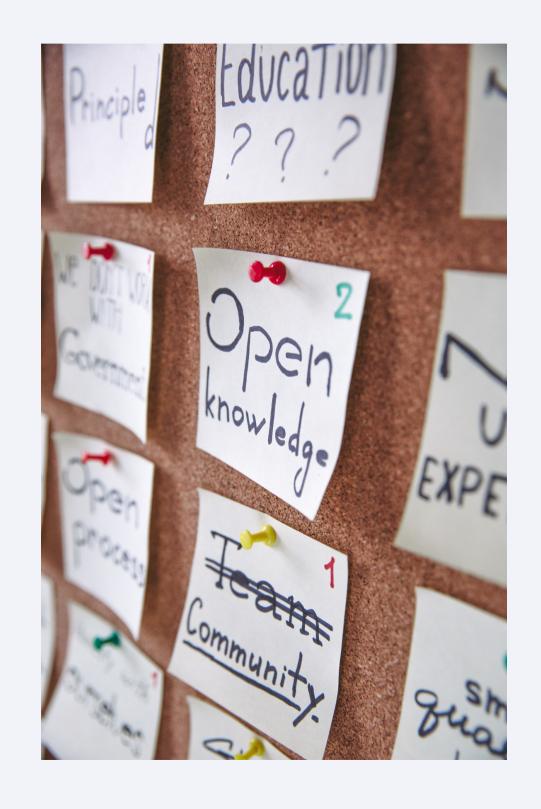
Learn more about how banks are protecting Canadians from fraud. CBA

Get the new iPad when you switch to RBC

RBC Global Connect Statistics

RBC Culture & Values





THANK YOU

 (\rightarrow) EMAIL

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